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ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/12 AND ENDING 12/31/12
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

Wilson Stephenson Incorporated

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

100 N. Lexington Street, Suite 150

(No. and Street)

Fort Worth

(City)

Texas

(State)

76102

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Mark A. Wilson

817-926-4415

(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Phillip V. George, PLLC

(Name - if individual, state last, first, middle name)

1842 FM 1566 W.

(Address)

Celeste

(City)

Texas

(State)

75423

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

2/22/13

OATH OR AFFIRMATION

I, Mark A. Wilson, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Wilson Stephenson Incorporated, as of December 31, 20 12, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE



Rachel Leigh Chenaault
Notary Public

[Signature]
Signature
Chief Financial Officer
Title

This report** contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Cash Flows.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report. *
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

****For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

* - The Company is exempt from the filing of the SIPC Supplemental Report as net operating revenues are less than \$500,000.

WILSON STEPHENSON INCORPORATED

FINANCIAL REPORT

DECEMBER 31, 2012

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Wilson Stephenson Incorporated

Report on the Financial Statements

We have audited the accompanying statement of financial condition of Wilson Stephenson Incorporated (the Company) as of December 31, 2012, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

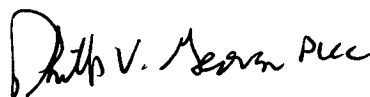
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wilson Stephenson Incorporated as of December 31, 2012, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information in Schedule I has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in Schedule I is fairly stated in all material respects in relation to the financial statements as a whole.



PHILLIP V. GEORGE, PLLC

Celeste, Texas
February 8, 2013

WILSON STEPHENSON INCORPORATED
Statement of Financial Condition
December 31, 2012

ASSETS

| | |
|-----------------------------|-------------------------|
| Cash | \$ 107 |
| Prepaid expenses | 4,856 |
| Clearing deposit | 25,000 |
| Property and equipment, net | 6,913 |
| Office lease deposit | <u>5,190</u> |
| TOTAL ASSETS | <u>\$ 42,066</u> |

LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities

| | |
|---------------------------------------|-----------------|
| Accounts payable and accrued expenses | <u>\$ 1,029</u> |
|---------------------------------------|-----------------|

Stockholders' Equity

| | |
|--|-------------------------|
| Common stock, \$1.00 par value, 500,000 shares authorized, 12,000 shares issued and 10,500 shares outstanding | 12,000 |
| Additional paid-in capital | 53,292 |
| Accumulated deficit | <u>(16,503)</u> |
| | 48,789 |
| Treasury stock, 1,500 shares at cost | <u>(7,752)</u> |
| TOTAL STOCKHOLDERS' EQUITY | <u>41,037</u> |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | <u>\$ 42,066</u> |

WILSON STEPHENSON INCORPORATED
Statement of Income
Year Ended December 31, 2012

Revenue

| | |
|------------------------|--------------------|
| Securities commissions | \$ 398,314 |
| Expense reimbursements | 95,450 |
| Other revenue | <u>442</u> |
| TOTAL REVENUE | <u>494,206</u> |

Expenses

| | |
|--------------------------------|------------------------------|
| Compensation and related costs | 395,727 |
| Clearing charges | 11,191 |
| Communications | 8,240 |
| Occupancy and equipment costs | 68,875 |
| Regulatory fees and expenses | 6,021 |
| Other expenses | <u>11,620</u> |
| TOTAL EXPENSES | <u>501,674</u> |
| NET LOSS | <u><u>\$ (7,468)</u></u> |

WILSON STEPHENSON INCORPORATED
Statement of Changes in Stockholders' Equity
Year Ended December 31, 2012

| | Common Shares Issued | Common Stock | Additional Paid-in Capital | Accumulated Deficit | Treasury Stock | Total Stockholders' Equity |
|----------------------------------|----------------------------|------------------|----------------------------------|------------------------|-------------------|----------------------------------|
| Balances at December 31, 2011 | 12,000 | \$ 12,000 | \$ 53,292 | \$ (9,035) | \$ (7,752) | \$ 48,505 |
| Net loss | - | - | - | (7,468) | - | (7,468) |
| Balances at December 31, 2012 | <u>12,000</u> | <u>\$ 12,000</u> | <u>\$ 53,292</u> | <u>\$ (16,503)</u> | <u>\$ (7,752)</u> | <u>\$ 41,037</u> |

WILSON STEPHENSON INCORPORATED
Statement of Cash Flows
Year Ended December 31, 2012

Cash flows from operating activities:

| | |
|---|----------------------|
| Net loss | \$ (7,468) |
| Adjustments to reconcile net income to net cash used in operating activities | |
| Depreciation expense | 762 |
| Changes in assets and liabilities | |
| Decrease in prepaid expenses | 1,748 |
| Increase in accounts payable and accrued expenses | <u>159</u> |
| Net cash used in operating activities | <u>(4,799)</u> |
| Net change in cash | (4,799) |
| Cash at beginning of year | <u>4,906</u> |
| Cash at end of year | <u><u>\$ 107</u></u> |

Supplemental Disclosures of Cash Flow Information:

Cash paid during the year for

| | |
|--------------|--------------------|
| Income taxes | <u><u>\$ -</u></u> |
| Interest | <u><u>\$ -</u></u> |

WILSON STEPHENSON INCORPORATED
Notes to Financial Statements
December 31, 2012

Note 1 - Nature of Business and Summary of Significant Accounting Policies

Nature of Business:

Wilson Stephenson Incorporated, (the Company) was organized in June 1988 as a Texas corporation.

The Company is registered as a broker/dealer with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company's customers are primarily individuals located throughout the United States.

The Company operates pursuant to section (k)(2)(ii) exemptive provisions of Rule 15c3-3 of the Securities Exchange Act of 1934, and accordingly, is exempt from the remaining provisions of that Rule. The Company does not hold customer funds or securities, but as an introducing broker or dealer, will clear all transactions on behalf of customers on a fully disclosed basis through a clearing broker/dealer. The clearing broker/dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker/dealer. Under these exemptive provisions, the Computation for Determination of Reserve Requirements and Information Relating to the Possession and Control Requirements are not required.

Significant Accounting Policies:

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of the assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value of Financial Instruments

The Company's financial asset and liability amounts reported in the statement of financial condition are short-term in nature and approximate fair value.

Property and Equipment

Property and equipment is recorded at cost less accumulated depreciation. Depreciation is computed using the straight-line method over estimated lives of three to seven years.

WILSON STEPHENSON INCORPORATED
Notes to Financial Statements
December 31, 2012

Note 1 - Nature of Business and Summary of Significant Accounting Policies (continued)

Treasury Stock

The Company accounts for treasury stock using the cost method.

Security Transactions

Security transactions and the related commission revenue and expenses are recorded on a trade date basis.

Income Taxes

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code, resulting in all federal tax liabilities or benefits relating to the operations of the Company passing through to the individual shareholders, therefore, there is no provision for federal income taxes.

As of December 31, 2012, open Federal tax years include the tax years ended December 31, 2009 through December 31, 2011.

The Company is subject to Texas state tax; however, there was no state tax for 2012.

Note 2 - Transactions with Clearing Broker/Dealer

The agreement with the clearing broker/dealer provides for clearing charges at a fixed rate multiplied by the number of tickets traded by the Company. The agreement requires the Company to maintain a minimum of \$25,000 as a deposit in an account with the clearing broker/dealer.

Note 3 - Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2012, the Company had net capital of \$24,078, which was \$19,078 in excess of its net capital requirement of \$5,000. The Company's net capital ratio was .04 to 1.

WILSON STEPHENSON INCORPORATED
Notes to Financial Statements
December 31, 2012

Note 4 - Property and Equipment

Property and equipment is carried at cost less accumulated depreciation and consists of the following:

| | |
|--------------------------|-----------------|
| Furniture and fixtures | \$ 11,425 |
| Office equipment | <u>20,196</u> |
| | 31,621 |
| Accumulated depreciation | <u>(24,708)</u> |
| | <u>\$ 6,913</u> |

Depreciation expense for the year was \$762 and is reflected in the accompanying statement of income as occupancy and equipment costs.

Note 5 - Commitments and Contingencies

Office Lease

The Company leases office space and equipment under noncancellable operating leases through October 2017. Future minimum lease payments due for each of the years ending December 31 are as follows:

| | |
|------|-------------------|
| 2013 | \$ 71,681 |
| 2014 | 67,000 |
| 2015 | 67,944 |
| 2016 | 67,944 |
| 2017 | <u>56,620</u> |
| | <u>\$ 331,189</u> |

Office rent and equipment lease expense for the year was \$64,435 (which includes additional rental and proportionate share of operating expenses payable under the lease agreements) and is reflected in the accompanying statement of income as occupancy and equipment costs.

Contingencies

There are currently no significant asserted claims or legal proceedings against the Company, however, the nature of the Company's business subjects it to various claims, regulatory examinations, and other proceedings in the ordinary course of business. The ultimate outcome of any such action against the Company could have an adverse impact on the financial condition, results of operations, or cash flows of the Company.

WILSON STEPHENSON INCORPORATED
Notes to Financial Statements
December 31, 2012

Note 6 - Off-Balance-Sheet Risk and Concentration of Credit Risk

As discussed in Note 1, the Company's customers' securities transactions are introduced on a fully disclosed basis with its clearing broker/dealer. The clearing broker/dealer carries all of the accounts of the customers of the Company and is responsible for execution, collection and payment of funds, and receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to these transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker/dealer may charge any losses it incurs to the Company. The Company seeks to minimize this risk through procedures designed to monitor the credit worthiness of its customers and that customer transactions are executed properly by the clearing broker/dealer.

The Company's clearing deposit held by the Company's clearing broker/dealer totals \$25,000, or approximately 59%, of its total assets.

Note 7 - Stock Purchase Agreements

The shareholders of the Company have entered into certain stock purchase agreements whereby the Company is obligated to acquire, and each of the shareholder's estates are obligated to sell to the Company, all shares of the common stock of the Company owned by the shareholder at his death.

The Company is the beneficiary of certain life insurance policies covering the shareholders. It is the intention of the Company that the life insurance proceeds by utilized to acquire the related common shares in the event of the death of one of the shareholders.

The stock purchase agreements do not limit the stock acquisition price to the limits of the related life insurance; however, management of the Company contends such proceeds would be sufficient to acquire the related stock.

Note 8 - Related Party Transactions

One of the Company's shareholders generated approximately 100% of the Company's revenue for the year ended December 31, 2012.

The Company shares office space, personnel and resources with companies owned by the primary shareholders. The Company receives expense reimbursements related to these shared expenses. For the year ended December 31, 2012, the Company received \$95,450 in expense reimbursements from these related parties.

WILSON STEPHENSON INCORPORATED
Notes to Financial Statements
December 31, 2012

Note 9 - Subsequent Events

Management has evaluated the Company's events and transactions that occurred subsequent to December 31, 2012, through February 8, 2013, the date which the financial statements were available to be issued.

There were no events or transactions that occurred during this period that materially impacted the amounts or disclosures in the Company's financial statements.

Schedule I

WILSON STEPHENSON INCORPORATED Supplementary Information Pursuant to Rule 17a-5 December 31, 2012

Computation of Net Capital

| | |
|--|------------------|
| Total stockholders' equity qualified for net capital | \$ 41,037 |
| Deductions and/or charges | |
| Non-allowable assets: | |
| Prepaid expenses | 4,856 |
| Property and equipment, net | 6,913 |
| Office lease deposit | <u>5,190</u> |
| Total deductions and/or charges | <u>16,959</u> |
| Net Capital | <u>\$ 24,078</u> |
| Aggregate indebtedness | |
| Accounts payable and accrued expenses | <u>\$ 1,029</u> |
| Total aggregate indebtedness | <u>\$ 1,029</u> |
| Computation of basic net capital requirement | |
| Minimum net capital required (greater of \$5,000 or 6 2/3% of aggregate indebtedness) | <u>\$ 5,000</u> |
| Net capital in excess of minimum requirement | <u>\$ 19,078</u> |
| Ratio of aggregate indebtedness to net capital | <u>0.04 to 1</u> |

Reconciliation of Computation of Net Capital

The above computation does not differ from the computation of net capital under Rule 15c3-1 as of December 31, 2012 as filed by Wilson Stephenson Incorporated on Form X-17A-5. Accordingly, no reconciliation is deemed necessary.

Statement of Changes in Liabilities Subordinated to Claims of General Creditors

No statement is required as no subordinated liabilities existed at any time during the year.

Statement Regarding Reserve Requirements and Possession or Control Requirements

The Company operates pursuant to section (k)(2)(ii) exemptive provisions of Rule 15c3-3 of the Securities Exchange Act of 1934, in which all customer transactions are cleared on a fully disclosed basis through a clearing broker/dealer. Under these exemptive provisions, the Computation of Determination of the Reserve Requirements and Information Relating to the Possession or Control Requirements are not required.

SIPC Supplemental Report

The Company is exempt from the filing of the SIPC Supplemental Report as net operating revenues are less than \$500,000.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY
SEC RULE 17a-5(g)(1) FOR A BROKER-DEALER CLAIMING AN EXEMPTION
FROM SEC RULE 15c3-3**

Board of Directors
Wilson Stephenson Incorporated

In planning and performing our audit of the financial statements of Wilson Stephenson Incorporated (the Company), as of and for the year ended December 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

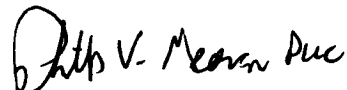
A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.



PHILLIP V. GEORGE, PLLC

Celeste, Texas
February 8, 2013